

**Reconstruction and modernization of railway line “Niš-Dimitrovgrad” – Design, Supply and Installation of Signalling and Telecommunication Equipment FOR THE Sections Nis Bypass and Prosek - Dimitrovgrad, Serbia**

**CLARIFICATIONS TO TENDERERS QUERIES No 1. to No 7.**

<b>TABLE OF CLARIFICATIONS</b>	
<p><b>Question No 1:</b></p> <p>In particular, point d1) and d2) refer to ETCS Level 2 railway signaling and GSM-R equipment. We can provide a declaration from our customer stating we are at the 80% of completion of another ETCS L2 project for a public railway. Does this experience would be accepted to participate the tender for this contract?</p>	<p><b>Answer No 1:</b></p> <p>Stated experience will not be acceptable to participate in the tender for this contract. Required experience for items d1) and d2) must be „successfully completed“, which is explained in third paragraph of page 9 of the Contract notice.</p>
<p><b>Question No 2:</b></p> <p>Having reviewed all the attachments and websites available to us, we have not found anywhere the Bill of Quantities and Estimates for the procurement of these works.</p> <p>We only have part of the documentation, and other data for the procurement of works and the quantities of works are not available to us. We only found attachments that are available on the website: <a href="https://infrazs.rs/medjunarodne-nabavke/">https://infrazs.rs/medjunarodne-nabavke/</a> and nothing more than that.</p> <p>Can we get instructions on where the quantities and scope of works for this project are located, so that we can participate in the tender? Or at least send us the missing part of the tender documentation.</p>	<p><b>Answer No 2:</b></p> <p>There is no missing parts of tender documents. All documents needed for EXPRESION OF INTERES in this PREQUALIFICATION STAGE can be found on our website: <a href="https://infrazs.rs/medjunarodne-nabavke/">https://infrazs.rs/medjunarodne-nabavke/</a>.</p> <p>Bill of Quantities and Estimates for the works will be part of second stage of tender procedures.</p>
<p><b>Question No 3:</b></p> <p>Please confirm that - At all stations on the Prosek-Dimitrovgrad railway section, listed in point 6.2 of the Contract Notice, it is assumed that the new CBI will be delivered/installed, including the Dimitrovgrad station.</p>	<p><b>Answer No 3:</b></p> <p>Yes, we are confirming that:</p> <p>At all stations on the Prosek-Dimitrovgrad railway section, listed in point 6.2 of the Contract Notice, the new CBI will be delivered/installed, including the Dimitrovgrad station.</p>
<p><b>Question No 4:</b></p> <p>We need you help me to clarify the questions as below:</p> <p><b>2) Professional capacity of applicant:</b></p> <p>b) the applicant must carry out at least <b>50%</b> of the contract works using its own resources, which means that it must have the equipment, materials, human and financial resources necessary to carry out that percentage of the contract.</p> <p>As the client didn't showing the BOQ of the whole project, could you help us to clarify how we</p>	<p><b>Answer No 4:</b></p> <p>In his Offer, the Applicant must present that he own the necessary recourse (equipment, materials, human and financial recourse) to perform the works independently and that he does not plan to hire subcontractors for the execution of scopes of stated works in point 6.2 of the Contract notice.</p>

<p>calculate the 50% of the contract works? Is there any Transmission substation or line work?</p> <p>Please help us to clarify.</p>	
<p><b>Question No 5:</b></p> <p>Regarding point 18. 1) c) of the tender document “contract notice” for the tender EIB-GtP/27/22/SS&amp;TK, we indicate that we do not maintain a credit line with any external bank. Instead, all financing is handled exclusively through our corporate group via a cash pooling arrangement with our group headquarter. All financing activities are managed internally within the group. Consequently, any financial statements or related documentation can only be provided by our corporate headquarters.</p> <p>Please note that our bank is solely used for processing payment transactions and issuing bank guarantees. For bank guarantees we have available other financial facilities amounting to more than 15 MEUR.</p> <p>Question: Would our bank guarantee facility or financial documentation from our group be sufficient in order to meet the tender requirements? If yes, please clarify what exactly we need to provide in terms of information or document.</p>	<p><b>Answer No 5:</b></p> <p>The document that needs to be submitted is the Bank's Letter of Intent that they are aware that their client (full name and headquarters) intends to submit a bid for participation in the tender for the project Reconstruction and modernization of the Niš-Dimitrovgrad railway line, Design, delivery and installation of signaling and telecommunication equipment, and that they are ready to provide the Bidder with financial support in the amount of at least 15 million euros, all according to the conditions of the tender documents.</p> <p>The bank's letter of intent is submitted on the bank's letterhead, signed by an authorized person and must be valid for at least 6 months from the date of issue. Bank guarantees are submitted only by selected Bidders.</p>
<p><b>Question No 6:</b></p> <p>As the tender documentation requires that applications be submitted in hard copy, we kindly request clarification regarding the following matter.</p> <p>Specifically, part of our documentation exists only in electronic format, signed with a qualified personal electronic signature, official electronic signature from a state authority or municipal authority or even only with the note “electronically manufactured”. Considering that the tender conditions require physical submission of the documentation, we would like to inquire how we should submit these documents given that the electronic signature cannot be verified electronically when printed.</p> <p>Is our understanding correct that in such cases you would accept a hardcopy of relevant document indicating “original true copy” with the company stamp of the applicant on it? Please confirm or advise otherwise.</p>	<p><b>Answer No 6:</b></p> <p>Tender documents are requested to be submitted in hard copy. For part of applicant documentation that exists only in electronic format must be printed, marked with "original true copy" and submitted with rest of the documentation.</p> <p>Each page of hard copy tender documents must be initialed and numbered. The complete tender documentation must also be submitted on CD or memory stick so that all electronic signatures can be verified.</p>
<p><b>Question No 7:</b></p> <p>We are writing to formally request an extension of at least 3 (three)weeks for the submission of Applications for the Reconstruction and modernization of railway line “Nis-Dimitrovgrad”-</p>	<p><b>Answer No 7:</b></p> <p>The Contracting authority is of the opinion that the requested data for application in this pre-qualification procedure do not represent the need for significant time commitment.</p>

<p>Design, Supply and Installation of Signalling and Telecommunication Equipment as outlined in the work contract notice published on August 27th, 2025.</p> <p>After thoroughly reviewing the project requirements and the complexity of the scope, it has become clear that the current deadline may not allow enough time for us to prepare a comprehensive, competitive Application. To ensure that all candidates, including ourselves, have adequate time to develop proposals that fully meet the tender requirements without compromising quality, we respectfully propose extending the submission deadline.</p> <p>There are several critical factors driving this request:</p> <p>This project is highly complex, involving multiple facets of design, construction, and implementation. As detailed in the tender documentation, the Applicant preparation requires the submission of many extensive documents, all of which must be tailored to meet your specific requirements. An extension would allow us to gather necessary documents and certifications from external institutions.</p> <p>Ensuring the quality of the proposal is paramount. The current timeline restricts our ability to conduct a thorough review and validation of all documents, and assumptions. A deadline extension would provide the necessary time for quality assurance, resulting in more accurate and compliant Application.</p> <p>Given these factors, we respectfully request an extension of at least 3 weeks for the Application submission deadline. This additional time, we believe, will enable us and other candidates to submit well-informed, high-quality Applications, ultimately ensuring a more competitive and successful process.</p>	<p>In addition to the application form, it is necessary to submit forms of general information about the Applicant, data on JV, data on specialist subcontractors participating in this procedure, financial capacity, general construction experience, specific contract administration experience, specific construction experience and specific design experience, as well as Personnel capacities.</p> <p>The required forms are intended to demonstrate that all the Selection criteria are fully met and satisfy the required scope and experiences.</p> <p>The position of the Contracting authority is that the time provided for the delivery of the requested data is more than enough for a successful application in this pre-qualification procedure.</p>
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**End of clarifications No 1 to No 7**